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ANNUAL REPORT

of the

ALBERTA DAIRY CONTROL BOARD

for the year

1987 – 1988

Alberta
AGRICULTURE

ANNUAL REPORT

of the

ALBERTA DAIRY CONTROL BOARD

for the fiscal year

ending March 31, 1988

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ALBERTA DAIRY CONTROL BOARD

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Authority and Mandate

The Alberta Dairy Control Board is a Crown Corporation, operating under the authority of the Dairy Board Act.

The purpose of the Dairy Board is to control and regulate the sale of milk in Alberta. The Board's responsibilities cross all three sectors of the industry; fluid milk, industrial milk and cream.

Membership of the Board consists of three active dairy producers, one consumer representative and a full time Chairman. The Chairman reports directly to the Minister of Agriculture. The Board has employed ten full time staff to administer dairy policy within Alberta.

The Alberta Dairy Control Board is one of the signatories to the Comprehensive Milk Marketing Plan (the National Plan governing the production of industrial milk in Canada). The Board has accepted the responsibility of administering market share quota, collecting the appropriate levies, and remitting them on behalf of Alberta producers. Mike Dordevic, Chairman, represented Alberta on the Canadian Milk Supply Management Committee, responsible for balancing milk production with domestic and export demand.

Dairy policies are developed with the objective to provide efficient producers and processors of milk and cream an opportunity of obtaining a fair return for their labor and investment. Of equal importance is that of providing consumers of dairy products with a continuous supply of high quality dairy products at reasonable prices.

The Board has a responsibility to establish the producer price for milk used in all classes except class I. Under authority in the Dairy Board Act, the responsibility is given to the Public Utilities Board to establish the price for class I milk.

Introduction

This is the 2nd Annual Report published exclusively by the Alberta Dairy Control Board.

The dairy industry did not experience any particular changes during the 1987-88 year. Sales of fluid milk products increased moderately by 0.07 percent. Cream sales increased 5.25 percent; 2% partly skimmed milk and skim milk sales continued to advance with increases of 0.085 and 14.87 percent respectively, composing of a combined market share totalling 72.97 percent.

The number of producers continued to decline moderately. As of March 31, 1988, there were 1,437 fluid, 54 industrial, and 694 cream producers who were delivering milk or cream. The total of 2,185 compared to 2,378 a year earlier represents an 8.1 percent decline, however, the decrease in milk producer numbers was only 3.4 percent.

Total production under market share amounted to 103.56 percent of the provincial entitlement during the period August 1, 1986 to July 31, 1987. Producers received a refund of over-quota levies paid on deliveries up to 106.7 percent of market share quota. Production to March 31, 1988 indicated Alberta's allotment will be adequately met.

The Board operated a fluid milk equalization pool for Alberta fluid milk producers. The program enabled producers to share in the fluid milk returns, regardless of location or source of sales. The program completed its thirteenth year.

The Graduated Entry Program exchanges daily fluid litres for kg of market share quota. The program permits an industrial milk or cream producer to obtain up to 200 litres of daily fluid quota over a four year period. There were 176 producers who participated. This initiative has provided an opportunity for all milk and cream producers who desired to hold fluid milk quota to do so.

Producer returns for industrial milk increased from 39.68 to 39.98 on October 1, 1987 to 40.56 on February 1, 1988.

Fluid milk producers experienced price changes on class I milk of \$0.98/hl, a decrease on June 15, and an increase on September 15, ending at 48.13/hl.

The Board staff maintained compliance with the Dairy Board Act and regulations under the Act. Staff availed themselves to several other Divisions of Alberta Agriculture, Agri-business and other agencies to ensure service to the dairy industry was at the highest possible level.

The Board, in turn, enjoyed the cooperation of processors, dairy producers, Alberta Milk Producers' Association, other industry groups and Alberta Agriculture during the past year.

The Board's policy respecting producer quota transfers remained consistent with that of the previous year.

Discussions respecting restructuring the Alberta industry to correct the producer concerns of inequities and processor concerns over milk allocation and pricing were initiated during the year.

Staff changes during the year were as follows:

Walter Shupenia retired after nearly 16 years service with the Board and was replaced by Robin Laderoute.

Brian Lock resigned to pursue business interests in British Columbia and was replaced by Therese Fitzgerald.

Jo-Anne Dumont resigned and was replaced by Dianne Savage in a part time position.

ALBERTA DAIRY CONTROL BOARD

BOARD MEMBERS

Mike Dordevic (Chairman) ---- Wetaskiwin

Mrs. J. Chorny (Consumer) ---- Calgary

Reid Cameron (Producer) ---- Millet

James Hunter (Producer) ---- Medicine Hat

Albert Kastelic (Producer) ---- Sangudo

L. G. Johnston (Secretary-Manager) ---- Wetaskiwin

BOARD STAFF

B. A. Allen (Inspector) ---- Airdrie

W. Vonk (Inspector) ---- Wetaskiwin

W. Shupenia, (Accountant) ---- Wetaskiwin

T. Fitzgerald (Market Share Clerk) ---- Wetaskiwin

D. Savage (Secretary) ---- Airdrie

Emma Elliott (Secretary) ---- Wetaskiwin

Marj Loov (Secretary) ---- Wetaskiwin

Denice Monaghan (Secretary) ---- Wetaskiwin

Maria Siegl (Secretary) ---- Lethbridge

Operations

A. Fluid Milk

The Dairy Board licenced 1437 fluid milk producers, 25 processors and 118 distributors during 1987-88.

Fluid milk quotas were set, adjusted and transferred during the year. Total daily fluid quota allotted to producers was 953,445 litres.

Utilization of all milk received by processors was reported to the Board. The utilization and production figures were used to determine quota and over-quota prices each month to be paid to producers. Through the fluid milk equalization pool, the Board collected money from some processors and paid to others in a manner that allowed all producers to be paid the same amount per hectolitre of quota and over-quota milk as their fellow dairymen. 1988 was the thirteenth year of operating the equalization pool.

The Dairy Board compensated those producers who participated in the Dairy Cost Study. The cost study results were compared to the fluid milk price as set by the Public Utilities Board to monitor the fluid milk formula. The cost study data demonstrated whether or not producers are earning a reasonable rate of return for their investment and management.

B. National Milk Marketing Plan

The Dairy Board appointed a Market Share Quota Policy Committee. Membership on the committee was from the Alberta Milk Producers' Association, an industrial milk producer assigned to an independent plant, a cream producer, a producer from Northern Alberta Dairy Pool Ltd., and one from Central Alberta Dairy Pool Ltd., two processor representatives (one independent and one co-operative processor), one non-voting Alberta Agriculture representative, as well as the Chairman of the Dairy Board. This committee made recommendations to the Dairy Board on matters relating to the Milk Market Sharing Plan.

The Board developed dairy policy in consultation with the Quota Committee, the Alberta Milk Producers' Association, Alberta Dairymens' Association, and input from individual producers. The policy respecting market share quota remained consistent with previous policy.

The Board operated a Quota Exchange during the year. This Exchange, one for unused the other for used, allows producers to transfer market share quota to other producers in the province. There was slightly less than 1 percent of the provincial MSQ transferred in this manner. The purpose of the Quota Exchange is to allow producers to balance small differences between production and quota in a manner that prevents loss of quota due to underdeliveries, payment of over-quota levies or major management changes simply to protect quota.

During the fiscal year, approximately 6 percent of the provincial MSQ changed hands via complete herd and quota transfers.

Producers who delivered less than 90 percent of MSQ during the period ending July 31st had their quota adjusted to reflect the ability to deliver. Despite the underdeliveries by a few producers, the provincial allotment was exceeded by 3.37 percent.

The number of industrial producers continued to decline combined with a major reduction in the number of cream producers, would suggest possible shortage of deliveries to MSQ. This shortfall has been more than met by fluid milk producers who continue to deliver well above their fluid quotas.

The milk utilized for industrial purposes in Alberta remains around the 55 percent level with liquid milk and cream representing 45 percent of provincial production.

FINANCIAL STATEMENTS

# of the

ALBERTA DAIRY CONTROL BOARD

1. Balance Sheet

2. Income Statement

3. Due From and to Processors and Producers

ALBERTA DAIRY CONTROL BOARD

BALANCE SHEET

AS AT MARCH 31, 1988

ASSETS

	1988	1987
Operating:		
Current:		
Cash	$1,237,326	$ 635,375
Due from processors and producers (Note 3)	391,177	339,839
	1,628,503	975,214
Trust: (Note 4)		
Cash	323,316	595,390
Due from processors	1,070,307	1,296,688
	1,393,623	1,892,078
	$3,022,126	$2,867,292

LIABILITIES AND RETAINED EARNINGS

	1988	1987
Operating:		
Current:		
Due to processors and producers (Note 5)	$ 815,565	$ 294,872
Due to Province of Alberta	59,097	35,225
	874,662	330,097
Retained earnings	753,841	645,117
	1,628,503	975,214
Trust liabilities (Note 4)	1,393,623	1,892,078
	$3,022,126	$2,867,292

The accompanying notes are part
of these financial statements.

ALBERTA DAIRY CONTROL BOARD

STATEMENT OF REVENUE, EXPENDITURE AND RETAINED EARNINGS

FOR THE YEAR ENDED MARCH 31, 1988

	1988	1987
REVENUE		
Assessments:		
Fluid milk quota	$262,100	$259,868
Market share quota	233,885	235,369
Service charges	9,648	5,664
Interest on term deposits	-	2,226
	505,633	503,127
EXPENDITURE		
Administration: (Note 6)		
Salaries and employee benefits	304,378	301,134
Travel	33,777	34,585
General office	18,139	16,764
Board fees	7,193	6,484
	363,487	358,967
Grants	33,422	31,885
	396,909	390,852
Excess of revenue over expenditure for the year	108,724	112,275
Retained earnings at beginning of year	645,117	532,842
Retained earnings at end of year	$753,841	$645,117

ALBERTA DAIRY CONTROL BOARD

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 1988

Note 1 Authority

The Alberta Dairy Control Board operates under the authority of the Dairy Board Act, Chapter D-1, Revised Statutes of Alberta 1980, as amended.

Note 2 Changes in Financial Position

A statement of changes in financial position is not provided as disclosure in these financial statements is considered to be adequate.

Note 3 Due from Processors and Producers

Amounts due from processors and producers consist of the following:

	1988	1987
Operating:		
Price equalization	$317,012	$287,378
Fluid milk quota assessments	35,597	29,846
Market share quota assessments	19,221	20,220
Quota exchange	18,327	2,395
Other	1,020	-
	$391,177	$339,839

Note 4 Trust

Under the Comprehensive Milk Marketing Plan, the Board collects levies from processors on behalf of the producers and forwards the levies to the Canadian Dairy Commission. A portion of the levies collected can be refunded to producers under certain conditions. During the year, approximately $23,560,800 (1987 - $22,041,700) of levies were collected under the above Plan.

Note 5 Due to Processors and Producers

Amounts due to processors and producers consist of the following:

	1988	1987
Operating:		
Price equalization	$334,705	$294,872
Quota exchange	480,860	-
	$815,565	$294,872

Note 6 Administration Costs

Accommodation, office furniture, certain office equipment and certain administrative service costs are borne by the General Revenue Fund and are not reflected in these financial statements. In addition, 25% of all other administration costs of $484,649 (1987 - $478,623) are borne by the General Revenue Fund and are also not reflected in these financial statements.

Note 7 Interest on Cash Deposits and Licence Fee Income

Interest from cash deposits in the Consolidated Cash Investment Trust Fund and licence fee income have been credited directly to the General Revenue Fund.

Note 8 Approval of Financial Statements

These financial statements were approved by management.

T A B L E 1

NUMBER OF MILK PRODUCERS, PROCESSORS AND DISTRIBUTORS AT MARCH 31, 1988

	1988 Producers (Fluid)	1988 Processors	1988 Distributors	1987 Producers (Fluid)	1987 Processors	1987 Distributors
Calgary	657	3	4	553	2	3
Camrose	84	1	4	74	1	4
Crowsnest Pass	10	1	2	10	0	2
Edmonton	446	4	3	442	4	4
Lethbridge	24	2	2	49	2	2
Medicine Hat	-	1	3	2	1	3
Red Deer	-	1	4	-	0	4
Other Areas	216	12	68	194	6	6
TOTAL	1,437	25	118	1,324	16	28

Note 1: 1988 average daily shipment per producer was 1,042 litres.

Note 2: The above 1,437 fluid producers include those delivering to plants processing industrial dairy products.

TABLE 2

FLUID MILK CONSUMPTION IN LITRES 1983/84 - 1987/88 (April 1 - March 31)

AREAS	1987/88	1986/87	1985/86	1984/85	1983/84
Southern	126,860,647	24,028,928	23,356,130	22,661,872	22,876,864
Central		101,898,116	99,819,463	97,266,735	100,049,764
Northern	130,100,967	129,188,009	129,671,189	129,196,146	130,858,278
TOTAL	256,961,614	255,115,053	252,846,782	249,124,753	253,784,906

Note: Fluid milk consumption includes Homo, Standard, 2%, Skim, Chocolate, Buttermilk and Egg Nog.

T A B L E 3

FLUID CREAM CONSUMPTION IN LITRES, April 1 - March 31, 1983/84 - 1987-88

AREAS	1987/88	1986/87	1985/86	1984/85	1983/84
Southern	5,033,899	777,732	742,302	621,412	590,410
Central		3,987,056	3,879,448	3,783,461	3,745,535
Northern	5,055,529	4,891,827	4,803,752	4,555,010	4,428,416
TOTAL	10,089,428	9,656,615	9,425,502	8,959,883	8,764,362

TABLE 4

TOTAL SALES OF FLUID MILK MONTHLY, APRIL 1987 TO MARCH 1988, IN LITRES
HOMO, 2%, SKIM, CHOCOLATE, BUTTERMILK AND EGG NOG

	Southern	Northern	Total	Cumulative
April	10,034,304	10,609,927	20,644,231	20,644,231
May	10,308,874	10,506,218	20,815,092	41,459,323
June	10,271,539	10,532,761	20,804,300	62,263,623
July	10,374,488	10,394,403	20,768,891	83,032,514
August	9,522,829	9,832,027	19,354,856	102,387,370
September	10,481,416	10,572,855	21,054,271	123,441,641
October	11,474,351	11,663,316	23,137,667	146,579,308
November	10,547,717	10,919,253	21,466,970	168,046,278
December	11,394,664	11,545,767	22,940,431	190,986,709
January	10,623,890	10,868,184	21,492,074	212,478,783
February	10,343,539	10,888,613	21,232,152	233,710,935
March	11,483,037	11,767,642	23,250,679	256,961,614

TABLE 5

SALES OF HOMO - MONTHLY, APRIL 1987 TO MARCH 1988, IN LITRES

	Southern	Northern	Total	Cumulative
April	2,047,875	2,347,552	4,395,427	4,395,427
May	2,069,053	2,341,037	4,410,090	8,805,517
June	2,080,306	2,385,186	4,465,492	13,271,009
July	2,120,678	2,365,424	4,486,102	17,757,111
August	1,937,879	2,232,141	4,170,020	21,927,131
September	2,079,768	2,312,676	4,392,444	26,319,575
October	2,254,160	2,497,761	4,751,921	31,071,496
November	2,040,154	2,334,340	4,374,494	35,445,990
December	2,160,827	2,437,735	4,598,562	40,044,552
January	2,055,609	2,326,696	4,382,305	44,426,857
February	2,016,244	2,334,389	4,350,633	48,777,490
March	2,239,994	2,500,297	4,740,291	53,517,781

TABLE 6

SALES OF 2% PARTLY SKIMMED MILK MONTHLY, APRIL 1987 TO MARCH 1988, IN LITRES

	Southern	Northern	Total	Cumulative
April	6,497,515	6,877,178	13,374,693	13,374,693
May	6,666,696	6,783,381	13,450,077	26,824,770
June	6,578,159	6,747,103	13,325,262	40,150,032
July	6,683,823	6,676,455	13,360,278	53,510,310
August	6,163,412	6,320,268	12,483,680	65,993,990
September	6,777,363	6,833,507	13,610,870	79,604,860
October	7,397,214	7,531,192	14,928,406	94,533,266
November	6,718,279	6,984,525	13,702,804	108,236,070
December	7,005,736	7,202,506	14,208,242	122,444,312
January	6,916,055	7,036,463	13,952,518	136,396,830
February	6,674,108	7,000,831	13,674,939	150,071,769
March	7,396,627	7,556,179	14,952,806	165,024,575

TABLE 7

SALES OF SKIM MILK MONTHLY, APRIL 1987 TO MARCH 1988, IN LITRES

	Southern	Northern	Total	Cumulative
April	931,374	848,115	1,779,489	1,779,489
May	972,562	855,877	1,828,439	3,607,928
June	976,684	853,423	1,830,107	5,438,035
July	907,520	798,995	1,706,515	7,144,550
August	827,549	758,619	1,586,168	8,730,718
September	972,184	859,894	1,832,078	10,562,796
October	1,076,615	953,428	2,030,043	12,592,839
November	1,004,356	915,046	1,919,402	14,512,241
December	980,068	882,032	1,862,100	16,374,341
January	1,050,729	939,141	1,989,870	18,364,211
February	1,011,342	937,975	1,949,317	20,313,528
March	1,125,832	1,030,811	2,156,643	22,470,171

TABLE 8

SALES OF CHOCOLATE MILK MONTHLY, APRIL 1987 TO MARCH 1988, IN LITRES

	Southern	Northern	Total	Cumulative
April	484,935	458,235	943,170	943,170
May	517,860	442,169	960,029	1,903,199
June	550,144	456,477	1,006,621	2,909,820
July	579,967	461,489	1,041,456	3,951,276
August	517,409	437,469	954,878	4,906,154
September	579,949	486,355	1,066,304	5,972,458
October	632,726	557,455	1,190,181	7,162,639
November	581,175	520,949	1,102,124	8,264,763
December	547,718	475,999	1,023,717	9,288,480
January	542,856	500,607	1,043,463	10,331,943
February	571,691	540,945	1,112,636	11,444,579
March	637,002	597,655	1,234,657	12,679,236

TABLE 9

SALES OF BUTTERMILK MONTHLY, APRIL 1987 TO MARCH 1988, IN LITRES

	Southern	Northern	Total	Cumulative
April	72,079	77,888	149,967	149,967
May	82,196	83,755	165,951	315,918
June	85,750	90,572	176,322	492,240
July	82,003	92,040	174,043	666,283
August	76,200	83,530	159,730	826,013
September	71,669	80,422	152,091	978,104
October	77,259	80,708	157,967	1,136,071
November	69,532	75,837	145,369	1,281,440
December	69,938	72,771	142,709	1,424,149
January	63,706	69,011	132,717	1,556,866
February	66,171	74,820	140,991	1,697,857
March	80,460	82,117	162,577	1,860,434

TABLE 10

SALES OF EGGNOG MONTHLY, APRIL 1987 TO MARCH 1988, IN LITRES

	Southern	Northern	Total	Cumulative
April	526	960	1,486	1,486
May	506	-	506	1,992
June	496	-	496	2,488
July	497	-	497	2,985
August	379	-	379	3,364
September	485	-	485	3,849
October	36,377	42,773	79,150	82,999
November	134,220	88,557	222,777	305,776
December	630,376	474,724	1,105,100	1,410,876
January	(5,064)	(3,735)	(8,799)	1,402,077
February	3,983	(348)	3,635	1,405,712
March	3,122	584	3,706	1,409,418

TABLE 11

SALES OF FLUID CREAM MONTHLY, APRIL 1987 TO MARCH 1988, IN LITRES

	Southern	Northern	Total	Cumulative
April	391,922	397,835	789,757	789,757
May	401,405	405,682	807,087	1,596,844
June	402,147	405,742	807,888	2,404,732
July	431,266	432,705	863,971	3,268,703
August	408,008	413,734	821,742	4,090,445
September	404,507	402,870	807,377	4,897,822
October	458,527	456,864	915,391	5,813,213
November	403,967	414,954	818,921	6,632,134
December	492,487	499,449	991,936	7,624,070
January	375,075	369,277	744,352	8,368,422
February	404,777	397,550	802,327	9,170,749
March	459,813	458,866	918,679	10,089,428

TABLE 12

TOTAL SALES OF MILK AND CREAM IN LITRES BY SIZE OF CONTAINERS, APRIL 1987 TO MARCH 31, 1988

	Fluid Milk Products	% of Total	Cream	% of Total	Total all Products	% of Total
20 litres	10,351,250	4.03	176,900	1.75	10,528,150	3.94
4 litres	22,053,916	8.58			22,053,916	8.26
2 litres	183,505,058	71.40			183,505,058	68.72
1 litre	26,062,453	10.14	2,757,600	27.33	28,820,053	10.79
500 ml	5,649,299	2.20	3,159,780	31.32	8,809,079	3.30
250 ml	7,930,620	3.09	1,055,641	10.46	8,986,261	3.37
Creamer			2,939,507	29.14	2,939,507	1.10
Egg Nog						
2 litres	466,736	0.18			466,736	0.17
1 litre	941,236	0.37			941,236	0.35
250 ml	1,046	0.01			1,046	0.00
TOTAL LITRES	256,961,614	100.00	10,089,428	100.00	267,051,042	100.00

T A B L E 13

TOTAL FLUID SALES BY PRODUCT IN LITRES, APRIL 1, 1987 TO MARCH 31, 1988

	Southern	Northern	Total
Homo	25,102,547	28,415,234	53,517,781
2%	81,474,987	83,549,588	165,024,575
Skim	11,836,815	10,633,356	22,470,171
TOTAL	118,414,349	122,598,178	241,012,527
Chocolate	6,743,432	5,935,804	12,679,236
Buttermilk	896,963	963,471	1,860,434
Egg Nog	805,903	603,515	1,409,418
TOTAL	8,446,298	7,502,790	15,949,088
Cream	5,033,899	5,055,529	10,089,428
TOTAL	131,894,546	135,156,497	267,051,043

TABLE 14

MILK PURCHASED FROM FLUID MILK PRODUCERS IN LITRES

AREAS	1987/88	1986/87	1985/86
Southern	289,106,256	39,557,008	43,096,159
Central		263,877,654	242,065,415
Northern	257,227,330	226,679,531	217,711,667
TOTAL	546,333,586	530,114,193	502,873,241

MILK PURCHASED FROM INDUSTRIAL MILK PRODUCERS IN LITRES

Southern	16,741,651	67,626	37,757
Central		26,144,122	24,940,711
Northern	9,401,381	12,501,571	13,088,861
TOTAL	26,143,032	38,713,319	38,067,329
TOTAL ALL AREAS	572,476,618	568,827,512	540,940,570

TABLE 15

CLASS I SALES, UTILIZATION PERCENTAGE OF QUOTA MILK
JANUARY 1, 1987 - DECEMBER 31, 1987

Month	Class 1 Sales 1987	% Utilization 1987	Class 1 Sales 1986	% Utilization 1986
January	22,888,976	78.58	22,588,988	77.81
February	20,594,129	78.32	20,762,390	79.16
March	22,141,378	76.10	21,481,529	73.95
April	20,914,116	74.15	21,682,124	76.95
May	21,126,814	72.48	22,068,287	75.75
June	21,076,512	74.64	20,021,508	70.97
July	21,091,091	72.72	20,044,512	69.20
August	19,721,744	68.11	20,499,421	70.75
September	21,138,810	75.62	21,850,038	78.06
October	23,565,118	80.80	22,885,652	79.21
November	21,676,258	76.59	21,225,910	75.57
December	22,716,955	77.41	22,838,874	78.30
TOTAL	258,651,901	75.44	257,949,233	75.44

TABLE 16

MILK AND CREAM PRODUCTION BY SECTORS EXPRESSED IN KILOGRAMS OF BUTTERFAT OR EQUIVALENT

APRIL 1, 1987 - MARCH 31, 1988

SECTOR	1987/88	1986/87	1985/86	1984/85
* Fluid	19,663,104	19,112,217	18,103,438	18,528,375
Industrial	961,300	1,449,584	1,419,995	1,604,114
TOTAL MILK	20,624,404	20,561,801	19,523,433	20,132,489
INDUSTRIAL CREAM	684,099	787,004	870,111	1,059,897
TOTAL PRODUCTION	21,308,503	21,348,805	20,393,544	21,192,386
Percent Change from Previous Year	- 0.19	+ 4.68	- 3.77	+ 3.54

* Converted to Butterfat using 3.6 kilograms of B.F. per hectolitre of milk.

TABLE 17

GRADUATED ENTRY PLAN STATISTICS

	1987	1986	1985	1984	[illegible]	1982
Applications Received	0	58	56	18	[illegible]	106
Applications Accepted	176	0	0	0	[illegible]	42
Initial Allotment - Litres	8,785	0	0	0	[illegible]	[illegible]
2nd year daily allotment - Litres	0	0	0	0	[illegible]	[illegible]
3rd year daily allotment - Litres	0	0	0	2,435	[illegible]	[illegible]
TOTAL LITRES (By Year)	8,785	0	0	2,435	[illegible]	34,565
Total Applications Accepted Since January 1, 1975	1,006	930	930			
Total Litres to Date	320,305	311,520	311,520			

TABLE 18

UNUSED MARKET SHARE QUOTA

EXCHANGE FIGURES

Month	1987-88		1986-87		1985-86		1984-85	
	$ MCP	KG'S SOLD	$ MCP	KG'S SOLD	$ MCP	KG'S SOLD	$ MCP	KG'S SOLD
October	15.00	10,208	8.50	5,637	8.50	9,755	6.00	5,195
November	17.00	7,327	9.50	13,575	8.50	21,129	6.00	11,759
December	17.00	13,240	10.00	3,314	8.50	15,017	6.50	957
January	17.00	12,908	10.00	3,244	8.50	6.148	6.00	1.793
February	19.00	8,445	12.00	10,074	9.00	14,562	6.50	8,482
March	20.00	19,727	12.00	2,698	10.00	9,224	7.00	2,504
April	21.00	19,399	13.00	2,754	9.00	27,766	7.00	5,043
May	22.00	16,216	16.00	12,127	8.00	40,842	8.05	11,214
June	21.00	16,245	18.00	14,275	6.00	49,146	8.50	40,776
July	20.00	22,852	-	0	-	0	-	0
TOTAL WEIGHTED AVERAGE PRICE	19.37	146,567	13.04	67,698	7.94	193.589	7.56	87,723

TABLE 19

USED MARKET SHARE QUOTA

EXCHANGE FIGURES

Month	1987-88		1986-87		1985-86		1984-85	
	$ MCP	KG'S SOLD	$ MCP	KG'S SOLD	$ MCP	KG'S SOLD	$ MCP	KG'S SOLD
October	14.00	1,753	6.00	377	6.00	824	3.00	182
November	12.00	498	7.50	1,083	6.00	2,830	1.50	1,110
December	12.00	2,939	8.00	198	6.50	763	1.50	163
January	10.00	721	8.00	160	6.50	2,222	3.00	1,064
February	9.00	1,725	8.50	3,509	6.00	3,214	3.00	995
March	12.00	5,985	8.50	1,298	5.00	1,788	4.00	462
April	14.00	4,876	10.00	456	6.00	7,516	4.00	1,494
May	15.00	4,226	12.00	1,036	-	0	-	0
June	15.00	1,651	13.00	943	6.00	8,792	6.00	11,298
July	15.00	7,220	-	0	-	0	-	0
TOTAL WEIGHTED AVERAGE								
PRICE	13.45	31,594	9.20	9,060	5.99	27,949	4.04	16,768

TABLE 20

MILK PRICES: CLASS I, II, II, QUOTA AND OVER-QUOTA

1987

	Jan.	Feb.	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.
Class I	48.13	48.13	48.13	48.13	48.13	47.61	47.15	47.15	47.71	48.13	48.13	48.13
Class II	41.48	41.48	41.48	41.48	41.48	41.48	41.48	41.48	41.48	41.48	41.78	41.78
Class III	39.68	39.68	39.68	39.68	39.68	39.68	39.68	39.68	39.68	39.68	39.98	39.98
Quota Milk Price	46.38	46.31	46.18	46.03	45.83	45.66	45.12	44.83	45.85	46.59	46.28	46.32
Over-Quota Milk Price	40.03	39.96	40.08	40.21	39.84	39.96	39.93	40.01	40.10	40.29	40.35	40.26

1986

	Jan.	Feb.	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.
Class I	51.07	51.07	51.07	50.55	50.09	50.09	50.09	50.09	50.09	49.11	49.11	48.13
Class II	40.68	40.68	40.68	40.68	40.68	40.68	40.68	40.68	41.48	41.48	41.48	41.48
Class III	38.88	38.88	38.88	38.88	38.88	38.88	38.88	38.88	39.68	39.68	39.68	39.68
Quota Milk Price	48.40	48.60	47.94	47.91	47.44	46.86	46.72	47.10	47.84	47.21	46.87	46.30
Over-Quota Milk Price	39.19	39.24	39.26	39.23	39.22	39.12	39.18	39.98	39.98	40.05	40.13	39.94